



REGIONAL DIRECTOR OF PHILANTHROPY

Purpose of Job:

Girl Scouts of Greater Iowa has an exciting opportunity for enthusiastic and goal-driven fundraising professionals for two newly created Regional Director of Philanthropy positions.

We are seeking TWO individuals to develop, execute, and oversee regional fundraising from a variety of sources within the overall Council contribution income/philanthropy plan.

One Regional Director will be responsible for the area north and northwest of Des Moines; the second Regional Director covers the area south and west of Des Moines.

These individuals will be responsible for building new donor relationships and interacting with high level decision makers and community leaders; will work to secure corporate sponsorships and individual donations; and support United Way, grant, and other initiatives as needed.

This position will require in-state same day travel several times per week and overnight travel approximately 1-3 times per month. This is a newly-created position; travel requirements are estimated and may change with needs.

Compensation is in the form of a salary plus bonus.

This job works primarily from the road. The successful candidate need not be located near our Urbandale office.

Qualifications:

- Bachelor's degree with a minimum of 5 years related experience and/or equivalent combination of education and experience;
- Experience in sales, especially fundraising sales and acquisitions;
- Outstanding interpersonal relation skills;
- Experience working with donors and funding organizations;
- Extensive travel required - must have a valid driver's license;
- Experience working with budgets;
- Demonstrates initiative and takes action;
- Passion for the mission of building girls of courage, confidence, and character who make the world a better place.

Imagine joining a group of individuals—each with their own unique skills and passions, but united by a common purpose. Imagine yourself at Girl Scouts of Greater Iowa.

Girl Scouts of Greater Iowa is an outstanding organization with a mission of building girls of courage, confidence, and character. We're looking for people to join our team who are passionate about making a positive impact, people who are eager to take on new challenges, and people who have big ideas.

Competitive medical/dental and retirement benefits, wellness initiatives, paid time off for volunteering, paid parental leave, casual attire, employee appreciation events, and a priority on work/life balance are just some of the things that make GSGI a great place to work.

Girl Scouts of Greater Iowa is an equal opportunity employer. To apply, please send a cover letter and resume to julie@hrhotlineassociates.com.